

**GREGG COUNTY
RFP 2017-712**

**THIRD PARTY MEDICAL & DENTAL CLAIMS
ADMINISTRATION SERVICES
UTILIZATION REVIEW/CASE MANAGEMENT
MEDICAL NETWORK
PRESCRIPITON DRUG NETWORK**

Addendum Number: 1
Date: June 19, 2017

Proposers shall acknowledge receipt of this ADDENDUM as a signed attachment included with their sealed Proposal.

This ADDENDUM to the above mentioned RFP is to clarify or modify the RFP specifications as follows:

1. Attached RFP Submission Form is to be completed by companies providing Medication Therapy Management Services.
2. This Form may be submitted directly to the County. If submitted directly, pages 1 and 14 of the RFP must also be submitted.
3. This Form may be submitted as part of a package for other services requested by the County.

Vendor Acknowledgement:

Company Name: _____

Authorized Signature: _____

Typed Signatory's Name: _____

Address: _____

City / State / Zip Code: _____

GREGG COUNTY, TEXAS
REQUEST FOR PROPOSAL NO. 2017-712
MEDICATION THERAPY MANAGEMENT SERVICES
RFP SUBMISSION FORM

SPECIFIC INFORMATION

1. Proposal is to be based on current benefits, services & enrollment as described in the Exhibit section of the RFP.
2. Gregg County has used the services of TRIA Health since January 1, 2016 for Medication Therapy Management Services.
3. TRIA Health services are provided thru HealthFirst TPA. HealthFirst provides electronic reporting & billing for TRIA.
4. Description of services provided by TRIA Health to Gregg County is presented on pages 4 and 5.
5. Effective date is to be October 1, 2017.

MEDICATION THERAPY MANAGEMENT SERVICES QUESTIONNAIRE:

1. Describe organization submitting proposal:

- a. Name of Firm: _____
- b. Address: _____
- c. Contact Person: _____
- d. Telephone Number: _____ Fax Number: _____
- e. Email Address: _____
- f. Year Founded: _____

2. Attach the following information to determine financial stability:

- a. Most recent financial statement Yes No
- b. Certificate of Insurance Coverage for Professional Liability and General Liability insurance. Yes No

3. Describe MTMS experience:

- a. Number of Texas Clients: _____
- b. Number of Third Party Administrators: _____
- c. Number of Prescription Benefit Managers: _____
- d. Other: _____

4. Provide three (3) Texas client references (preferably government entities):

Name of Client	Contact Person	Telephone Number	Number of Employees

5. Describe your chronic condition management services.

6. What is procedure to identify high-risk patients?

7. What are the disease states you focus on?

8. What are qualifications of health coaches that consult on appropriate medication use?

9. Will a member have a designated health coach?
10. How do you coordinate care with the patient's providers?
11. How do you coordinate care with medical case management?
12. Will you provide reports that allow Gregg County to track cost by individual for your recommendations?
13. Will you agree to hold Gregg County harmless for any legal action resulting from your services?
14. Attach cost information based on 562 employees and 768 members.
15. Acknowledge Statement – Medication Therapy Management Services:

The undersigned hereby acknowledges that they have reviewed these proposal specifications, have had the opportunity to clarify any question or information in these proposal specifications in the manner provided and that the responses are true and accurate.

The undersigned hereby agrees to furnish all services in complete accordance with the requirements of these proposal specifications and the answers provided in responding to these proposal specifications.

The undersigned affirms that this proposal has been arrived at independently and is submitted without collusion to obtain information or gain any favoritism that would in any way limit competition or give unfair advantage to the proposer.

The undersigned hereby declares that they have the authority to represent the proposer and to bind this proposal at the rates contained herein and that the contract will reflect the answers provided in this proposal response.

Company Name

Authorized Signature

Address

Type Signatory's Name & Title

Telephone Number Fax Number

Date

Signatory's Email Address



tria HEALTH

PHARMACY ADVOCATE

Innovative Chronic Care Management (CCM)

The Pharmacy Advocate Program provides personalized, pharmacist-led patient advocacy for high-cost, complex plan members (with chronic + specialty disease states).

Tria's clinically-trained Pharmacists work one-on-one with plan members, guiding them through their medication, providing education and coordinating care with their physicians.

Comprehensive Diabetes Management

Tria offers a FREE wireless blood glucose meter, testing strips and app designed for enhanced management of diabetes.

By sharing real-time blood glucose readings with Tria's pharmacists and other designated health care providers, members and their providers are able to offer better patient care. Calculating precise insulin and testing strip needs substantially reduces waste and plan costs.

Targeted Conditions:

- High Blood Pressure
- High Cholesterol
- Diabetes
- Asthma
- Osteoporosis
- Heart Disease
- Depression
- Multiple Sclerosis
- Chronic Pain
- HIV
- Hepatitis C
- Rheumatoid Arthritis



Personalized Pharmacy Guidance:

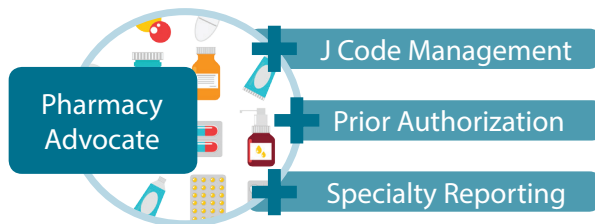
- Pharmacist works with the patient and their physician to ensure medications are safe, effective and affordable.
- Coaching is scheduled based on individual needs related to management of medication and disease.
- Patients have secure access to Tria's patient portal.

SPECIALTY GUARDRx

Maximize Your Investment in Specialty

With the Pharmacy Advocate program as the foundation, Tria's Specialty Guard Rx effectively validates, monitors, measures and reports outcomes for complex specialty conditions.

J Code Management controls costs by driving claims through the appropriate benefit. Prior Authorization Validation offers independent assessment on medication and utilization. And, Tria's Specialty Reporting focuses on outcomes to ensure you are maximizing your investment.



RxPLAN PROTECTION SUITE

Improve & Manage Total Plan Population

The RxPlan Protection Suite safeguards employers' investment in pharmacy through targeted outreach focused on these three risk drivers: cost; effectiveness; adherence.

Lower Rx Spend with Affordable Med

- Identifies less expensive, equally effective alternatives and eliminates waste.

Improve Care with Compliance, Clinical & Med Safety Alerts

- Identifies drug therapy problems, gaps in care & non-compliant members to improve adherence.
- Discontinuation of unnecessary therapy saves costs.

PATIENT SUCCESS STORIES

Hospitalization Avoided Through Pharmacy Advocate Program

\$29,046

ANNUAL SAVINGS



Medications: 8

Conditions: 4

- Diabetes
- Atrial Fibrillation
- High Blood Pressure
- Renal Disease - Requires dialysis 3 times per week

- Patient is prescribed a medication for stroke prevention and atrial fibrillation that is unsafe for individuals on dialysis. This medication increases the risk of hospitalization and/or death from bleeding in dialysis.
- Tria Pharmacist called the patient's physician regarding the unsafe medication. The physician switched the patient to a safe alternative.
- Hospital Visit Avoided - Average Cost = \$29,046

Rx Savings from Tria's Affordable Med Program

\$7,000

ANNUAL SAVINGS



- A plan member with diabetes was taking Metformin extended release at a cost of more than \$7,000/year.
- The prescribed medication was a generic so the PBM controls that typically manage high-cost medications were not available.
- A Tria pharmacist educated the plan member on a less expensive and equally effective alternative. The member and her physician both agreed to this change.

THE TRIA HEALTH DIFFERENCE

UNBIASED APPROACH

As an independent third party, Tria does not have any ties to drug manufacturers. Tria offers unbiased recommendations for cost and care improvements.

COLLABORATIVE CARE

Tria Clinical Pharmacists work with patients and their provider(s) to ensure optimal health outcomes and streamlined care.

PATIENT ENGAGEMENT

Our flexible incentive programs and innovative communication approaches maximize patient engagement to meet plan objectives.

MEMBER TOOLS & RESOURCES

Tria Health Patient Portal & Mobile Tools

- Enroll in Pharmacy Advocate program
- Access Personalized Care Plan, Medication List & Educational Resources
- View Affordable Med Opportunities & Easily Request Switch
- Schedule Pharmacy Advocate Appointments
- Enroll in Email & Text notifications for RxPlan Protection



Tria Help Desk

Provides all plan members toll-free access to speak one-on-one with a clinical pharmacist for any medication-related question.



Contact Tria Health Today for a Free Savings Analysis

p: 1.888.799.TRIA (8742) | e: sales@triahealth.com

tria HEALTH
www.triahealth.com